

## Building High-Performing Teams and Overcoming Personal Constraints™

Great performance does not happen by accident; leaders make it happen. Successful leaders know how to create positive relationships and productive cultures that lead to strong results. That is what Leadership Blueprint is all about.

Leadership Blueprint helps organizations cultivate true leadership potential at all levels to meet aspiring goals. In this three-day learning experience, participants quickly discover that relationships are at the core of performance, that real trust and respect are essential in any organization seeking to grow and improve. At Leadership Blueprint training, campus and district administrators learn and practice specific skills that make clear, candid communication possible. They learn to use these skills in their own relationships and to model and apply them on the job.

Leadership Blueprint is a dynamic, skill-driven, participatory experience, not a theoretical or motivational lecture. Leaders learn and practice skills they will use and model on a daily basis.

Leadership Blueprint is intended for leaders at all levels of an organization - people who are responsible for getting things done through peers and colleagues. The ideal scenario involves as many top-level leaders as possible.

Each participant will receive a copy of our New York Times and USA Today best selling book, *The Flip Side: Break Free of the Behaviors That Hold You Back*.

### Participants will learn to:

- Connect with peers and colleagues toward common goals
- Open lines of communication to give and receive feedback effectively
- Use the EXCEL™ Model during interpersonal interactions and meetings
- Build high-performing, self-managing teams
- Develop specific skills and techniques for conflict resolution
- Uncover and overcome personal constraints
- Identify self-limiting behavioral patterns and tendencies
- Develop TrAction Plan™ to remove constraints and capitalize on strengths
- Enhance self-awareness through 360° feedback

Effective leadership demands an intentional balance of people and system skills. Leaders are encouraged to also attend Organization Blueprint, which focuses on system skills, within 6-12 months.



## General Information

- Each participant will be sent a confirmation letter with the schedule, facility information, and what to bring.
- If you'd like to discuss arranging a training **for your private group**, just contact our office at **1-800-316-4311**.
- If you have **questions** or require further information, please contact our main office and we'll be happy to help! We are open Monday through Friday from 8:00 am until 5:00 pm CST.
- To learn more about Leadership Blueprint or The Flippen Group and our renowned leadership and development processes, please visit our website at [www.flippengroup.com](http://www.flippengroup.com)
- The Flippen Group is the sole source for this training.

COST TO ATTEND	TRAINING DATES		
<b>\$495</b> (trainings occurring Sep. 1- May 31)	<b><u>Phoenix, AZ</u></b> December 4-6	<b><u>Grand Rapids, MI</u></b> January 17-19 July 10-12	<b><u>Houston, TX</u></b> June 26-28 July 17-19
<b>\$555</b> (trainings occurring Jun. 1 - Aug. 31)	<b><u>Sacramento, CA</u></b> March 13-15	<b><u>Philadelphia, PA</u></b> February 21-23	
	<b><u>Colorado Springs, CO</u></b> July 10-12 Oct 23-25	<b><u>Dallas, TX</u></b> July 10-12	

## Registration and Rescheduling Policies

1. All training registrations must be made using the Leadership Blueprint Registration Form. To register additional participants, please use a separate sheet of paper and send it along with the Registration Form. To register for a different date or location, please use an additional form.
2. Registration for 10 or more participants for the same training date requires a 50% non-refundable deposit.
3. All final participant names must be submitted using this form at least 14 days prior to the start of training.
4. To avoid rescheduling, cancellation, or no-show penalties, we recommend that you have an alternate participant ready in the event one of your scheduled participants cannot attend. However, should you need to reschedule your participants or to release registrations, please see the guidelines below:
  - a. For September-May trainings - call at least 30 days prior to the start of training to release or reschedule, in order to avoid cancellation penalties.
  - b. For June-August trainings - call at least 30 days prior to the last day of your regular school year (but no less than 30 days prior to the start of training) to release or reschedule, in order to avoid cancellation penalties.
  - c. All registrations not rescheduled or released according to these time frames will result in a rescheduling/cancellation charge of 50% of the full training fee.
  - d. Any registrants that are not rescheduled or released according to these guidelines, and fail to attend their scheduled training, will be charged 100% of the training fee.



## Registration

Please select your preferred dates, complete this registration form, and fax it to 1-877-941-4700. Sessions fill quickly and space is limited. Please call to check availability for all training dates. You may also call us to arrange for a private group.

**To confirm your registration, a completed form, along with your check or a copy of your purchase order must be received by our office. Please make checks payable to The Flippen Group.**

Please Print

### PRIMARY CONTACT INFORMATION (REQUIRED)

Primary Contact Name / Position

Primary Contact Phone

Primary Contact E-mail Address

School Name

Address, City, State, Zip

### BILLING INFORMATION (REQUIRED)

Purchase Order #

Bill To (billing contact name)

Billing Address, City, State, Zip

### TRAINING SELECTION

Training Location & Date

### PARTICIPANT INFORMATION

_____	( )	_____	_____
1. Name/Title	M/F	Campus middle school / high school	Email
_____	( )	_____	_____
1. Name/Title	M/F	Campus middle school / high school	Email
_____	( )	_____	_____
1. Name/Title	M/F	Campus middle school / high school	Email
_____	( )	_____	_____
1. Name/Title	M/F	Campus middle school / high school	Email
_____	( )	_____	_____
1. Name/Title	M/F	Campus middle school / high school	Email

I understand/agree with the pricing, registration, and rescheduling policies, as outlined on page 2.

**Only signed registration forms will be accepted.**

X \_\_\_\_\_  
 Primary Contact Signature # of Reserved Spaces Date